#### **MIT MBAn 2020 CAPSTONE PROJECT**

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# **PEGGY OLSON 2.0 CREATIVE AI**





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### **PROBLEM STATEMENT**

# WHY?

Video production is expensive. Creatives spend hundreds of hours researching ads of competitors & related products.

# WHAT?

The idea is to provide inspiration to creatives in the early stages of video production. This will also free up a lot of time for other tasks.

### HOW?

A data-driven ad search platform where creatives can filter on features of ads and clearly communicate ideas to clients.

#### **CUT DETECTION**

Creatives would like to mix and match shots from different videos on to their storyboard. Hence, we have to come up with a way to split videos based on camera cuts.

#### **AD PURPOSE**

Ads are branding or tactical in nature. How can we leverage the call-to-action text, brands and logos to quantify the purpose of an ad?

#### Peggy 2.0 **Features**

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#### **MOOD DETECTION**

The same visual elements and objects can appear in multiple videos, but in different contexts. Can we utilize the background music to infer the mood or tone of the ad?

#### **SIMILARITY SEARCH**

When a user searches for objects that are not present in our videos, we would still like to show them related cuts. We need a versatile algorithm that can search for similar ideas.

AUC ACCURACY

36%

43%

29%

45%

45%

22%

60%

64%\*

0.61

0.70

0.73

0.76

0.76

0.64

0.85

0.87\*



F1	81%	0%	19%
F2	89%	0%	11%



AD PURPOSE CLA	SSIFICATION	METHOD	Ordinal Classificat Transform an ord k-class problem in	video ion 1 lered 2 nto :	X (features)	) Y (score) 1 3 :	original data with 3 ordered classes		RESUL	TS	
			k-1 binary classifi problems.	cation n		2		MODEL	LABELING	METRIC	VALUE
DATA	FEATURE			<b>f<sub>1</sub>(x)</b> = P(score >1)			f <sub>2</sub> (x) = P(score > 2)	Logistic Classifier	2-class	Accuracy AUC	80% 86%
370 ads scored along tactical-branding axis.	EXTRACTION	Call-to-action text	<b>Train</b> $f_1(x)$ and $f_2(x)$ are the pdfs for	<ul> <li>= P(score = 2 or</li> <li>video x</li> <li>1</li> </ul>	3) Y (score > 1) 0	video x	= P(score = 3) Y (score > 2) 0	Ordinal Logistic Classifier	1-3 Scoring	MAE	0.45
Label types: • 2-class ("Branding" &	$\rightarrow \bigcirc \rightarrow$	Logos O	classifiers.	2 : : n	1 : 1	2 : : n	1 : 0	Ordinal Logistic Classifier	1-5 Scoring	MAE	0.67
<ul> <li>"Tactical")</li> <li>Ordinal Score 3-level</li> <li>Ordinal Score 5-level</li> </ul>	video frames Google Cloud Vision API	<ul> <li>area</li> <li>position</li> <li>Total: 25+ features</li> </ul>	<b>Predict</b> let's say for video j: $f_1(x_j) = 0.8$	P(score = P(score = 2) =	1) = $1 - f_1(x_j) = 0$ $f_2(x_j) - f_1(x_j) = 0$ = 2) = $f_2(x_j) = 0$	0.2 Since 0.2 is m predi	e P(score = 3) aximum, we ct a score of 3 or video j	Ordinal XGBoost Classifier	1-5 Scoring	MAE	0.74

## **SIMILARITY SEARCH**

# DATA

5,600+ labels detected in videos and 20,000 most common English words

# **MOTIVATION**

End product is a user interface where the user inputs keywords and we show similar videos/cuts in that context e.g. 'tiger' should return 'lion' and 'cheetah' too.

### **EMBEDDING LABELS**



1 x 300 vectors User keywords representing the keywords

compare with vectors return sorted cuts by similarity in 7,000 videos using cosine similarity

# **TAKEAWAYS**

- Given user's input, we return shots that have similar labels detected within them.
- A huge advantage of this approach is that, if no cuts contain a keyword, we still return something relevant. For example, if we do not have the label "cabriolet" anywhere in the cuts, we would still return cuts with "car", "convertible" and "coupe".

# DASHBOARD



# **IMPACT**



Language versatility allows the tool to be marketed to all global clients of GroupM.

Online search happens in seconds, and the user is met with a set of similar scenes, their moods and purpose.

As per GroupM's estimate, this will save the creatives 375+ hours of work (Nordic region).

# **NEXT STEPS**

- **Front-end**: Right now, Peggy accepts only keyword searches, taking images or sketches as input will enhance functionality.
- **Modeling:** Voiceover or narration can be leveraged to infer mood and ad purpose.
- **Maintenance**: GroupM can benefit from recording the details of all new ads produced in terms of the scenes, music, etc.