Minimizing Warehouse Time Waste TO HELP FEED THE WORLD

CAPSTONE PARTNERS

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NAGEMENT

Lineage[®]

PROBLEM STATEMENT

Use historical data to predict how long individual tasks will take in a warehouse. Use these predictions to

• Improve the warehouse tasking engine "Athena"

ADVISORS

- Identify customers that take disproportionate amounts of time
- Create a baseline metric to evaluate warehouse workers

BUSINESS IMPACT

Athena Algorithm Improvement



Approximately **30¢ per task** saved across 3.4 million yearly tasks

Up to 27,600 hours saved per year across megawarehouses



\$20.7 Million enterprise value provided per year



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Identified best and worst customers by absolute time cost and efficiency metrics



Dynamic customer pricing becomes possible

Labor Baseline



Good workers get promoted and bonuses faster



Lasso Decision



Best scenario estimates: 1-second time differences from observed completion times

RESULTS

\$827,430.55 **Approximate Savings**

~30¢ Saved per Task

~3.4 Million **Total Amount of Tasks**

Impact

Our customers range from small family-owned businesses to larger Fortune 500 companies like Starbucks, Walmart, McDonald's, and Tyson.

Lineage moves over 90 billion pounds of food per year in their techheavy facilities worldwide.

Since about 90% of the food we eat in America is refrigerated and 40% of those goods run through Lineage warehouses, optimization of any of their warehouses could create an enormous impact in the world's leading temperature-controlled logistics company.

Inefficient Customers 6168 34364 2350 17296

> **Best** Customers 126053 114938 2422 1050

> > *Anonymized for Confidentiality

NEXT STEPS



1. Implement Athena in additional warehouses

- 2. Improve data gathering methodology in warehouses
- 3. Remodel on cleaner data
- 4. Test dynamic pricing with customers
- 5. Test objective bonus/promotion schemes for worker performance using baseline labor expectations



3.4 MILLION TASKS IMPACTED ANNUALLY



UP TO 27,600 WORKER HOURS SAVED ANNUALLY



\$20.7 MILLION ENTERPRISE VALUE ANNUAL INCREASE